

# On the go?

# We want you!!

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*- We support you*

*- Confidentiality guaranteed*

## International Business Development – Aqua Feed (m/f/d)

**Our client is a international supplier of feed specialties for farm animals. Their premier product quality and excellent reputation serve feed millers all around the world. The product range for aqua feed applications shall be further developed. If you are an expert in aquaculture nutrition with a service orientation and a global mindset, you should apply to this attractive position.**

### **Responsibilities:**

- Sales responsibility for the aquaculture market
- Development of a portfolio of feed specialties and additives for the aqua business
- Designing and implementing of new market entry strategies
- Visiting customers and prospects of the global feed industry active in the aquaculture sector
- Providing service to customers
- Contact of product management, feed formulation and customer's purchasing departments
- Close cooperation and support of the company's R&D and product development
- Participation in trade fairs and congresses
- Attractive salary package

### **Qualifications:**

- A minimum 5 years of work experience in the aqua feed business
- Excellent understanding of nutritional physiology and requirements of fish and crustaceans
- Knowledge of the current, relevant legal regulations and requirements
- Distinct customer-orientation
- Working autonomously in combination with an entrepreneurial spirit
- Strong communication skills, verbal and written
- Fluent command of English, additional language skills are desired
- Experience in MS Office and MS Project
- Willing to frequent global travelling

**Reference No. 197192401**

**Interested? – Just call Jochen Riebensahm • Tel. +49 176 556 299 56  
or send your application to • [jochen.riebensahm@agriassociates.de](mailto:jochen.riebensahm@agriassociates.de)  
[www.agriassociates.de](http://www.agriassociates.de)**

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