

# Be on the hop? We need you!

*Shape your future  
– We support you  
– Confidentiality guaranteed*

## Sales Manager Western Europe – Smart Farming Technology (m/f/d)

Smart farming, the future in agriculture, is the vision of our client. Their passion for Precision Farming, plant cultivation and technology drives their activities for modern and environmentally-friendly crop management. With their unique technological systems, our client is seeking a candidate to expand their business to Western Europe - Interested in this job opportunity? Just give us a call or send your resume.

### What you can expect:

- Develop and implement effective sales strategies
- Initiate and carry out activities to further strengthen the position in the market
- Identify customer needs and business opportunities
- Visiting customer events and evolving distributor relationship
- Actively collaborate with the headquarters departments as there are R&D, marketing and sales
- Elaborate annual budget plan
- Conduct technical trainings on product portfolio for distributors
- Competitive salary package

### What is required:

- Minimum Bachelor's degree in agriculture or engineering or relevant field
- 3 years' experience required in a marketing and sales function in smart farming technology
- Strong technical aptitude
- Affinity towards data and information technology
- Ability to motivate people
- Well organized work style
- Excellent communicator and team player
- Fluent in French and English, Spanish command would be a plus
- Home office position in France or Spain

**Reference 495179901**

**Interested? – Just contact • Johannes Eger • Tel. +49 151 41262937  
or send your application to • [johannes.eger@agriassociates.de](mailto:johannes.eger@agriassociates.de)  
[www.agriassociates.de](http://www.agriassociates.de)**

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