

# Fantastic view!

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## Technical-Commercial Manager Brazil – Feed Supplements (m/f/d)

**Our client is a globally operating company with a progressive line of feed supplements. The products focus is on the physiological needs of farm animals to achieve nutritional and health enhancements. The continuously growing business in Latin America is to be accompanied by an expansion of the sales team. – Interested in this opportunity? Just send your application.**

### **What you can expect:**

- Lead sales activities in Brazil to achieve and exceed revenue
- Acquire of new customers in the feed industry
- Visit customers and provide technical services
- Elaborate new country-specific marketing approaches whenever suitable
- Implement marketing activities
- Develop strategic business and sales plans
- Conduct technical seminars and trainings for customers
- Regular reporting on market developments and sales performance
- Attractive compensation package

### **What is required:**

- Master's degree in Agronomy or Veterinary Medicine
- At least 5 years of experience in the compound feed or feed additive industry
- Existing network in Brazil
- Proven record of sales success
- Thinking and acting independently
- MS Office literate and acquainted with knowledge of CRM tools
- Excellent communication skills
- Fluent in Portuguese and English, additional language skills desired
- Willing to frequent travelling

**Reference: 434190601**

**Interested? – Please call • Dr. Jochen Riebensahm • Tel. +49 176 556 299 56  
or send your application to • [jochen.riebensahm@agriassociates.de](mailto:jochen.riebensahm@agriassociates.de)  
[www.agriassociates.de](http://www.agriassociates.de)**

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