

On the go? We want you!!

Create your future

- We support you

- Confidentiality guaranteed

Country Manager France – Calf housing (m/f/d)

Are you keen to influence the future of calf housing and calf health together with an experienced global team? Our client is introducing their farming solutions to France. We are seeking an livestock specialist to launch a series of innovative products. Are you interested in this opportunity? – Send us your resume or call us today!

Responsibilities:

- Launch innovative calf housing equipment in France
- Develop a high performing network of distribution partners
- Select and recommend additional distribution partners in your area
- Be first contact for your distribution partners and dealer requests
- Ensure ambitious sales objectives
- Conduct visits to larger dairy producers
- Maintain accurate demand planning
- Represent company at national trade shows and conferences
- Share market feedback with the leadership team on strategic topics and opportunities
- Report to the management in Germany
- Attractive salary package

Qualifications:

- Bachelor degree in agricultural discipline or business
- A minimum of 3 years experience in agriculture sales
- Strong sales skills and sales record in B2B/B2C
- Experience in supporting a network of distributors is desired
- Strong network with potential distribution partners and/or farmers is required
- Able to develop lasting business relationships with distributors and decision makers
- Consultancy attitude to serve customer needs
- Loyal and trustworthy personality
- Self-organized and self-motivated entrepreneur
- Strong communication and presentation skills
- Work from home

Reference No. 490205501

**Interested? – Just call or send resume: Dr. Roger Fenster • Tel. +49 7621 477 16
or send your application to • roger.fenster@agriassociates.de
www.agriassociates.de**

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