

Fantastic view!

*Shape your future
- We support you!
- Confidentiality guaranteed!*

Senior Technical Sales Manager – Feed Additives (m/f/d)

Our client is a globally operating feed additive company. From the beginning they have positioned themselves as a system provider in animal nutrition and a manufacturer of innovative products. In research and development, the company focusses on the physiological needs of farm animals to achieve efficiency enhancements. The continuously growing business is accompanied by an expansion of the sales team. - Interested? Send your application.

What you can expect:

- Responsibility for a European sales region
- Acquisition of new customers
- Visit and give advice to feed industry customers
- Evaluate and define sales strategies
- Elaborate new country-specific marketing approaches whenever necessary
- Actively implement marketing activities
- Provide technical support to distributors including training and motivation
- Conduct seminars and trainings
- Provide regular reporting on market developments and sales
- Attractive compensation package

What is required:

- Bachelor's degree in Agronomy or Economics or comparable educational background
- At least 5 years of experience in the European compound feed or feed additive industry
- Existing network in the sales region
- Proven record of sales success
- Thinking and acting independently
- MS Office literate and knowledge of CRM tools
- Co-thinker and implementer
- Fluent in English, additional European language skills desired
- Frequent international travelling

Reference No. 434190501

**Interested? – Please call • Dr. Jochen Riebensahm • Tel. +49 7825 556 299 56
or send your application to • jochen.riebensahm@agriassociates.de
www.agriassociates.de**

Are you looking for a recruiter who understands your needs and is an expert in Agribusiness? Then AGRI-associates is the right place for you: here you will find experienced agricultural and personnel professionals. After a careful review of your career, we will connect you with suitable agribusiness clients. Benefit from our long-term and confidential contacts and our 28 offices worldwide. **Your personal information is always guaranteed to be treated confidentially. Call us now!**



AGRI-associates®
AGRIBUSINESS RECRUITERS / PERSONALBERATUNG