

New Targets? We want you!

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Export Manager Romania – Used Farm Equipment (m/f/d)

Our client is one of the largest distributors of agricultural equipment internationally, successfully serving the Romanian market with a complete portfolio of machinery and services. We are looking for an experienced export manager for used equipment to further develop and grow the international export channels. Interested? Contact us now!

What you can expect:

- Lead export sales process
- Manage the profitability of export business
- Support the identification of export machines and manage the export database
- Develop international sales channels
- Define commercial conditions by customer target segment
- Maintain effective and trustful relationships with strategic clients
- Coordinate promotional activities
- Extensive national and international travels
- Competitive salary, company car and additional benefits

What is required:

- Several years of experience in the used equipment business
- Profound international export experience
- Expertise in key export markets like CIS, Africa, Latin America
- Farming and equipment knowledge
- Strong language skills in English and Romanian
- Command in Russian, Spanish and French of advantage
- High work ethics
- Good communication & networking skills
- Commercial entrepreneurship

Reference: 404198201

**Interested? – Just call or send resume: Tobias Wronka • Tel. +49 151 122 631 33
or send your application to • tobias.wronka@agriassociates.de
www.agriassociates.de**

Are you looking for a recruiter who understands your needs and is an expert in Agribusiness? Then AGRI-associates is the right place for you: here you will find experienced agricultural and personnel professionals. After a careful review of your career, we will connect you with suitable agribusiness clients. Benefit from our long-term and confidential contacts and our 28 offices worldwide. **Your personal information is always guaranteed to be treated confidentially. Call us now!**



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