

# Fantastic view!

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– We support you!  
– Confidentiality guaranteed!*

## Technical Sales Farm Machinery – Italy & Southern Europe (m/f/d)

**Do you have the skills to develop farm machinery sales in Italy to the next level? Our client is a specialized, family-owned and constantly growing company manufacturing sophisticated farm equipment for crop production. To further strengthen the position in Italy and Southern Europe, a motivated and enthusiastic sales professional is wanted. – Interested? – Just call us.**

### **What you can expect:**

- Exciting sales responsibility for specialized farm equipment in Italy and Southern Europe
- Analyze markets and identify opportunities
- Visit and acquire new customers and dealers
- Demonstrate machinery effectiveness and set-up machines in the field
- Represent the company at farm shows and fairs in Southern Europe
- Key contact for dealers and customers
- Coordinate the regional assignment of product specialists
- Work from home
- Attractive salary package and company car

### **What is required:**

- Solid crop farming background and technical farm machinery expertise
- Passion for crop production and agricultural machinery
- Several years of sales experience is a plus
- Strong communication and negotiation skills
- High level of autonomy, self-motivation and sales capability
- Hands-on mentality
- Accountability and team player
- Willingness for frequent national and international travels

**Reference No. 396205701**

**Interested? – Just call: Tobias Wronka • Tel. +49 151 122 631 33  
or send your application to • [tobias.wronka@agriassociates.de](mailto:tobias.wronka@agriassociates.de)  
[www.agriassociates.de](http://www.agriassociates.de)**

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