

Fantastic view!

*Shape your future
– We support you!
– Confidentiality guaranteed!*

Sales Manager Feed Additives – France and Central Europe (m/f/d)

Over the past 25 years, our client has built an international reputation as one of the world's leaders in feed specialties for high performing farm animals. The continuously growing global business is accompanied by an expansion of the sales team. The new Sales Manager is located remotely in France. – Interested in this job opportunity? Just call to learn more about the opportunity or send your resume.

What you can expect:

- Manage existing B2B clients in the French and Central European feed industry
- Identify new leads, convert these to business opportunities and sales
- Building long-term and profitable relationship with customers
- Pro-actively provide input to the product management and R&D teams to strengthen the product portfolio
- Develop strategic business and sales plans
- Regular reporting on sales
- Elaborate annual budget plan
- Monitor competitive market environment
- Attractive salary package

What is required:

- Bachelor's degree in Agronomy or Economy
- At least 5 years experience in sales of feed additives or compound feed
- Recognized expertise in the needs of the compound feed industry
- Existing business network in France
- Professional contacts with customers in Central Europe wanted
- Team player with transparent work style
- Good negotiation skills
- Fluent in French and English, additional language skills desired
- Willing to frequent travelling

Reference: 319193701

**Interested? – Please call • Dr. Jochen Riebensahm • Tel. +49 176 556 299 56
or send your application to • jochen.riebensahm@agriassociates.de
www.agriassociates.de**

Are you looking for a recruiter who understands your needs and is an expert in Agribusiness? Then AGRI-associates is the right place for you: here you will find experienced agricultural and personnel professionals. After a careful review of your career, we will connect you with suitable agribusiness clients. Benefit from our long-term and confidential contacts and our 28 offices worldwide. **Your personal information is always guaranteed to be treated confidentially. Call us now!**



AGRI-associates®
AGRIBUSINESS RECRUITERS / PERSONALBERATUNG