

Be on the hop? We need you!

*Shape your future
– We support you
– Confidentiality guaranteed*

Commercial Director Latin America – Animal Nutrition (m/f/d)

Meeting the needs of healthy animal production is the vision that our client strives for since several decades. Backed by own research and production facilities the company leads the way within the market segment of feed specialties for farm animals. In this challenging and responsible position you will become part of an international organization. – Interested in this job opportunity? Just call or send your resume.

What you can expect:

- Manage and support regional distributors
- Direct sales to key accounts and integrated farm organisations
- Identify customer needs and business opportunities
- Develop and implement marketing strategies in Latin American countries
- Visiting prospects and evaluating distributors
- Close cooperation with own R&D, sales and marketing team in the European head office
- Elaborate annual budget plan
- Provide regular reporting on sales business
- Conduct technical trainings on product portfolio to distributors
- Attractive salary package

What is required:

- BSc/MSc degree in commerce or agriculture or equivalent education
- Minimum 5 years experience in a marketing and sales function for Latin America
- Evidence of having done similar business
- Interest and willingness to acquire competences in animal feeding/nutrition
- Well organized and transparent work style
- Team player with solid business communication skills
- Able to communicate in Spanish and English, command of Portuguese is favorable
- Position is located in South America

Reference 316175201

**Interested? – Just contact • Dr. Jochen Riebensahm • Tel. +49 176 55629956
or send your application to • Jochen.Riebensahm@AGRIassociates.de
www.AGRIassociates.de**

Are you looking for a recruiter who understands your needs and is an expert in Agribusiness? Then AGRI-associates is the right place for you: here you will find experienced agricultural and personnel professionals. After a careful review of your career, we will connect you with suitable agribusiness clients. Benefit from our long-term and confidential contacts and our 28 offices worldwide. **Your personal information is always guaranteed to be treated confidentially. Call us now!**



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