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Agricultural Sales Representative USA – Field Research Equipment (m/f/d)

Our client has been a leading manufacturer of innovative and high-quality field research equipment for the past 50 years. The company provides the complete portfolio of field research equipment from seeders to combines. To further strengthen the position in the US market, a motivated and enthusiastic sales talent is wanted. – Interested? – Just call us.

What you can expect:

- National sales responsibility for field research equipment in the US
- Support the customer acquisition process
- Conduct customer and dealer visits
- Perform market analysis and identify key opportunities
- Execute professional demonstrations and installations of machines
- Represent the company at important fairs and farm shows in the US
- Key contact for all dealer and customer requests
- Member of a small and dynamic team
- Attractive salary and 25 days of vacation

What is required:

- Strong crop farming background
- Technical expertise and sales skills
- Strong communication and representation skills
- High level of self-motivation and good project management
- Hands-on mentality
- Familiarity with Microsoft Office applications
- Fresh starter from University with BSc degree welcome
- Experience in the ag equipment industry and seed production industry of advantage
- First sales experiences desired
- Some experience with CRM-software wanted

Reference No. 019195301

**Interested? – Just call: Tobias Wronka • Tel. +49 151 122 631 33
or send your application to • tobias.wronka@agriassociates.de
www.agriassociates.de**

Are you looking for a recruiter who understands your needs and is an expert in Agribusiness? Then AGRI-associates is the right place for you: here you will find experienced agricultural and personnel professionals. After a careful review of your career, we will connect you with suitable agribusiness clients. Benefit from our long-term and confidential contacts and our 28 offices worldwide. **Your personal information is always guaranteed to be treated confidentially. Call us now!**



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