

Be on the hop? We need you!

*Shape your future
– We support you
– Confidentiality guaranteed*

US Sales Representative – Farm Machinery (m/f/d)

Our client is a market leader in Europe for innovative and high-quality mechanical weeding equipment since 20 years. Due to recent market forces the sector is growing rapidly in all important farming regions of the world. To further strengthen the position in the US market, a motivated and enthusiastic sales talent is wanted. – Interested? – Just call us.

What you can expect:

- Sales responsibility for innovative mechanical weeding solutions
- Lead the customer acquisition process
- Follow up on sales leads, support dealer sales and close direct sales
- First point of contact for all dealer and customer requests on product support and availability, supported by back office
- Conduct market analysis and identify new key application areas
- Acquire new ag dealers to grow the network
- Conduct customer and dealer visits
- Execute professional road shows
- Represent the company at farm shows
- Responsible for appropriate forecasting and demand planning for machines and parts

What is required:

- BSc in agriculture or equivalent education
- Farming experience in crop production
- Technical expertise and skills
- Knowledge of the ag equipment industry
- Experience in developing new markets and product launches
- 3+ years of proven sales performance
- High level of self-motivation
- Efficient project management to develop sales and service structure
- Strong communication and representation skills
- Hands-on mentality and pioneer spirit
- Working experience with CRM-software

Reference No. 019183801

**Interested? – Just call or send resume: Tobias Wronka • Tel. +49 7275 989 881 8
or send your application to • tobias.wronka@agriassociates.de
www.AGRlassociates.de**

Are you looking for a recruiter who understands your needs and is an expert in Agribusiness? Then AGRI-associates is the right place for you: here you will find experienced agricultural and personnel professionals. After a careful review of your career, we will connect you with suitable agribusiness clients. Benefit from our long-term and confidential contacts and our 28 offices worldwide. **Your personal information is always guaranteed to be treated confidentially. Call us now!**



AGRI-associates®
AGRIBUSINESS RECRUITERS / PERSONALBERATUNG