

On the go? We want you!!

Create your future

- We support you

- Confidentiality guaranteed

US Country Manager (m/f/d) Business Development Smart Farming

Are you keen to influence the future of farming with a young and energetic team? Our client is introducing their unique smart farming solutions to North America. We are seeking a professional business development manager to launch their innovative products in the USA. Are you ready for this opportunity? – Send us your resume or call us today.

Responsibilities:

- Effectively and efficiently introduce disruptive sensor technology
- Develop a high performing distribution network
- Be first contact for farmer and dealer requests
- Establish a strong customer acquisition process
- Execute ambitious sales planning
- Achieve sales goals and report KPIs
- Maintain accurate demand planning and forecasts with CRM system
- Represent company at national trade shows and conferences
- Work closely with the leadership team on strategic topics and growth strategy
- Report to the CEO in Germany
- Attractive salary package and 26 days of paid vacation

Qualifications:

- Bachelor of Science in ag, IT or engineering
- A minimum 3 years work experience in Business Development or Sales
- Strong sales skills & sales record
- Solid knowledge of crop farming
- Strong networker
- Able to develop lasting business relationships with customer, distributors and decision makers
- Consultancy attitude to serve customer needs
- Existing network with potential distribution partners and/or farmers is a plus
- Loyal and trustworthy personality
- Curious and enthusiastic about new technology
- Self-organized and self-motivated entrepreneur
- Strong communication and presentation skills

Reference No. 016183401

**Interested? – Just call or send resume: Tobias Wronka • Tel. +49 7275 989 881 8
or send your application to • tobias.wronka@agriassociates.de
www.AGRlassociates.de**

You want a recruiter who understands your needs and the specifics of your industry exactly? Then you are right with AGRI-associates: talk to experienced agricultural and Human Resources experts. We will do our utmost to ensure that you come in contact with the appropriate company in agribusiness. Benefit from our worldwide long-term, confidential contacts and our 28 offices. The confidentiality of your personal data is guaranteed. Do not hesitate to contact us.



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